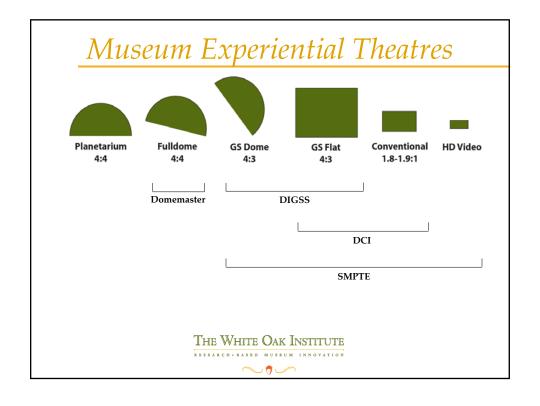
Museum Experiential Theatres

- ◆ Six (+/-) Formats with Libraries of Shows
 - Non-Library Theatres
- ♦ Immersive Media you are there, in a different world
- ◆ Audience to Screen Relationship theatre designed for no reminders of the actual world
- Resolution Credibility ("willing suspension of disbelief") in pixels, brightness, contrast & frame rate
 - Stars
- Animation/CGI
- Live Action
- 3D
- STEM Learning and Community Gathering

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Museum Peer Categories

IMLS Museums Count

- Aquarium
- Anthropology Museum
- Arboretum/Botanical Garden/Public Garden
- Art Museum/Center/Sculpture Garden
- Children's or Youth Museum
- General or Multi-disciplinary Museum
- Hall of Fame (e.g., sports, entertainment, media)
- Historic House
- Historic Site/Landscape
- ♦ History Museum
- Historical Society

- ♦ Military Museum/Battlefield
- Nature Center
- ♦ Natural History Museum
- Planetarium
- Presidential Library
- Science/Technology Center/Museum
- Specialized Museum (single topic/individual)
- Transportation Museum
- Visitor Center/Interpretive Center
- ♦ Zoo/Animal Park





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CODE & Trans-Media

- ◆ CODE = Create once; distribute everywhere
- ◆ Multi-Platform Show Production
 - One digital source and story reformatted to each platform
 - · Increases theatre network size
 - Compromises experience to least common denominator
- ◆ Trans-Media Show Production
 - One theme and brand; many sources and stories
 - Pervasive impact (NSF interest)
 - Collaboration of format-specific producers
 - · Requires timing coordination
 - Broader than museums internet; apps, PBS; periodicals, etc.
 - Complicated to fund, schedule and manage



The GS Business Model

Show Budgets = Net lease fees + other \$

Gross Lease Fees = Negotiated share of box office

Box Office = (# of theatres) (avg. attendance)

(avg. tix \$)

Number of Theatres = (Theatre network size) (capture

ratio)

- ♦ Larger networks can support larger show budgets
- Higher ticket prices can support larger show budgets
- ♦ Larger audiences can support larger show budgets

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Museum Experiential Theatres

